**Identify Top 10 Target Companies Worksheet**

**STEP 1:** With your organizational preferences in mind, use this worksheet to brainstorm specific companies to target, and define your top 10 companies for career opportunities. Using our recommended research tools shown on the Establish Targets main page may help you with this process

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| List companies that are in **SAME** industry to your current or most recent company that also match your preferred geographic location and organizational size. |
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| List companies that are in a **SIMILAR** or **RELATED** industry to your current or most recent company that also match your preferred geographic location and organizational size. |
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| List companies that function as suppliers or vendors within your targeted industries that might provide career opportunities. |
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| List any new companies or company locations in development within your targeted industry that meet your preferred geographic location and organizational area. |
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**STEP 2:** Now that you have identified your organizational preferences, researched possibilities, and brainstormed lists of prospective companies, make a list of your top 10 targeted companies. This list may change over the course of your job search, so you will want to revisit throughout your search.

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| #1 Company Name: |  |
| Location: |  |
| Why is this company a prospective target? |  |
| Do you currently have any networking contacts at this company? List them. |  |
| Are there currently any job openings at the company that match your objective? |  |

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| #2 Company Name: |  |
| Location: |  |
| Why is this company a prospective target? |  |
| Do you currently have any networking contacts at this company? List them. |  |
| Are there currently any job openings at the company that match your objective? |  |

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| #3 Company Name: |  |
| Location: |  |
| Why is this company a prospective target? |  |
| Do you currently have any networking contacts at this company? List them. |  |
| Are there currently any job openings at the company that match your objective? |  |

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| #4 Company Name: |  |
| Location: |  |
| Why is this company a prospective target? |  |
| Do you currently have any networking contacts at this company? List them. |  |
| Are there currently any job openings at the company that match your objective? |  |

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| #5 Company Name: |  |
| Location: |  |
| Why is this company a prospective target? |  |
| Do you currently have any networking contacts at this company? List them. |  |
| Are there currently any job openings at the company that match your objective? |  |

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| #6 Company Name: |  |
| Location: |  |
| Why is this company a prospective target? |  |
| Do you currently have any networking contacts at this company? List them. |  |
| Are there currently any job openings at the company that match your objective? |  |

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| #7 Company Name: |  |
| Location: |  |
| Why is this company a prospective target? |  |
| Do you currently have any networking contacts at this company? List them. |  |
| Are there currently any job openings at the company that match your objective? |  |

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| #8 Company Name: |  |
| Location: |  |
| Why is this company a prospective target? |  |
| Do you currently have any networking contacts at this company? List them. |  |
| Are there currently any job openings at the company that match your objective? |  |

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| #9 Company Name: |  |
| Location: |  |
| Why is this company a prospective target? |  |
| Do you currently have any networking contacts at this company? List them. |  |
| Are there currently any job openings at the company that match your objective? |  |

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| #10 Company Name: |  |
| Location: |  |
| Why is this company a prospective target? |  |
| Do you currently have any networking contacts at this company? List them. |  |
| Are there currently any job openings at the company that match your objective? |  |